



Hale Reservation

2005 ANNUAL REPORT

“...to use my land for camping and other outdoor activities, and to do so with a feeling that it belongs to all...” Robert Sever Hale



HALE MATTERS

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Executive Director

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It is very exciting to reflect on the great year we had in 2005. Volunteer board members have dedicated many, many hours and have many accomplishments to celebrate. Our mission statement has been revised, we have developed several concepts for our master plan, and we have improved our fund raising efforts and outreach. The staff has once again done a fantastic job with our operations. More children visited camp this past year than in recent history, the number of volunteers helping with the facility has increased, and unique programs continue to be developed. Hale Reservation continues to “matter” to so many people.

With all of these happenings, it is hard to find one shining element of this past year – thus we share with you two. First, external interest in what Hale is doing continues to grow. As we reach out to urban communities to make sure children from Boston get the camp experience at Hale, we are met with resounding enthusiasm. As we develop our Master Plan to be completed in 2006, we find continued interest from people within our community and beyond. And, as we strive to expand our donor base, we are encouraged by willing and generous supporters. This encouraging outreach energizes us to think boldly as we develop our Master Plan and chart our future. Hale “matters” to people throughout the Greater Boston area and our plans will insure the efforts continue for years to come.

The second highlight is at the root of Hale Reservation. It is the joy we share with the children who get to visit Hale. When a group of campers from Dorchester came to visit this winter for a follow-up environmental science activity their enthusiasm was boundless. They were curious about the “nature” they had seen in the summer and where it all was... where were the frogs, the snakes and the poison ivy?! This same joy experienced by the campers at Hale is shared with children who treasure their days at Membership Beach. Climbing on the new playground, jumping off the docks and going to arts and crafts make summer days at Hale very special. Hale “matters” to thousands and thousands of children.

From the lofty visions for the future to the intangible/invaluable experiences of children in the woods, 2005 was spectacular. We thank you for your past support and your continued interest in all that “matters” at Hale Reservation.

Best regards,

Jack Wiggin
President

Eric Arnold
Executive Director



PROGRAMS, PARTNERS & VOLUNTEERS



The mission of Hale Reservation is to provide stewardship of its land and resources and to offer educational experiences that foster responsibility, leadership and appreciation for the natural environment.

SUMMER CAMP

As one of the largest day camp programs in the country, Hale is at no loss for remarkable summer activities. Over 4,400 children attended summer programs in 2005 and they came from over 70 different communities in Greater Boston. Almost 1,700 of these children receive some form of financial aid. Hale partners with nine other organizations in Greater Boston to bring children to camp and hosts its own Hale Day Camp. Our partners come from urban communities such as Dorchester and Roxbury as well as suburban communities such as Waltham and Needham. Our partners are:

- Bird Street Community Center, Dorchester
- Charles River YMCA, Needham
- Cooper Community Center, Roxbury
- Jewish Community Centers, Newton
- Newton Community Service Centers, Newton
- South Shore Day Care Services, East Weymouth
- Waltham Boys and Girls Club, Waltham
- Watertown Boys and Girls Club, Watertown
- Youth Care, Charlestown

FAMILY AND COMMUNITY PROGRAMS

Hale's "Membership Beach" is a unique family program for over 400 families. At Membership Beach, children enjoy activities such as swimming, boating, arts and crafts and environmental education and families participate in overnight "campouts," campfires and many special events. Throughout the year, Hale offers many family programs such as the Adult and Family Walking Clubs.

EDUCATION AND OUTINGS

Over 3,000 children visited Hale this past year as a part of a fall, winter or spring program. Many of the visitors were school children. Hale collaborates with schools and education groups to create experiential outdoor opportunities for learning. These programs often include environmental science and ropes course/teambuilding activities.

PUBLIC ACCESS

Although Hale is privately owned, the Reservation has opened its doors to the public for over 40 years. This policy has provided the local area with an 1,100 acre recreation area for hiking, walking, mountain biking, cross-country skiing or simply enjoying the peacefulness of some quiet time in the woods.

VOLUNTEERS

Hale survives due to volunteer support. Be it the individuals who help with special events or the companies that allow employees to take time off from work to help. They all deserve special thanks. In 2005, some of our volunteers included:

- Duke Energy
- Fox Hill Garden Club
- Edmund V. Izbickas (studioiz.net)
- Mitek
- NStar
- The Trail Crew (Nancy Jones, Bob Newman, Kris Cronin, Bob Phillips, Ritchie Shea, and others)
- Westwood High School
- Jeff Wysocki

PARTNERS

Conducting the broad scope of programming at Hale Reservation requires partners beyond our Agency Camps. In 2005, Hale collaborated with the following organizations to enhance programs:

- Fox Hill Garden Club
- Global Habitat Project
- Thunder Hill 4H

THE 2005 SURPLUS of over \$154,000 is the first of its kind for Hale Reservation, Inc. Thanks to generous donors committed to the direction for Hale's future, the Reservation has substantially exceeded its operational expenses for the first time. These figures **do not** include the annual "depreciation" expenses or facility reserve fund needs currently identified for Hale. This is an important distinction at this pivotal point in time. Hale Reservation's operations and donor support are healthy and vibrant on an annual basis, however, the funds necessary for deferred maintenance and program expansion are not available in any reserve fund.

Annually, Hale Reservation experiences close to \$100,000 of "depreciation" or deferred maintenance needs. Similarly, expanded programming objectives to continue cutting edge education opportunities for children throughout Greater Boston come with large price tags. Hale's future will require many more financially successful years such as 2005.

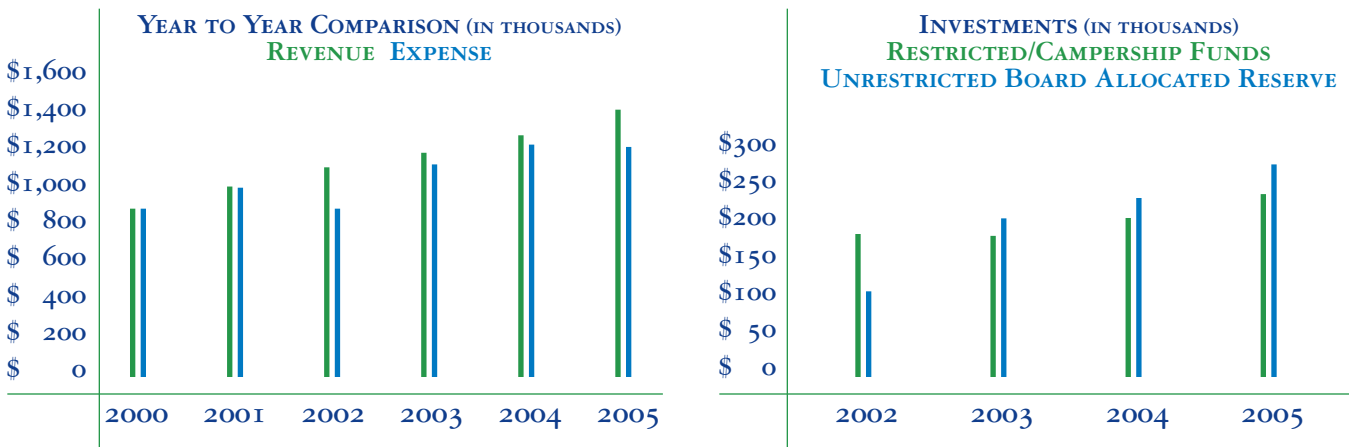
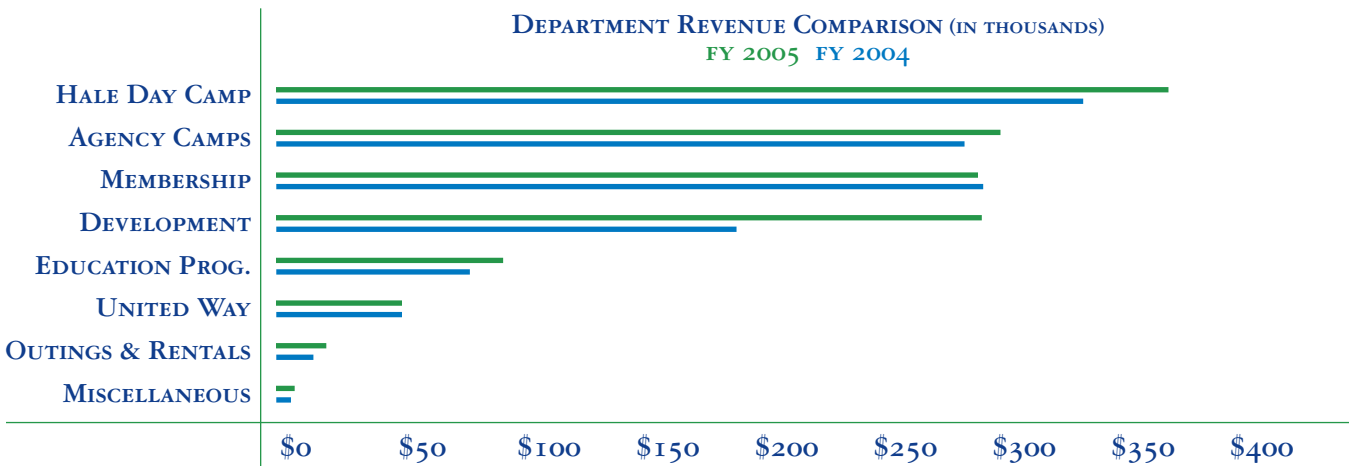
Hale Reservation is a 501(C)(3) non-profit organization which survives on gifts and support from individuals, corporations and foundations. The property at Hale is currently unrestricted and represents the primary asset for the organization. Hale receives no funding from state or town sources and is not a part of other local land trust organizations.

INVESTMENTS - RESERVE FUNDS

Hale Reservation's investments fall into two categories; "restricted campership funds" and "Board allocated reserves". The "campership" funds annually contribute a small percentage of earned interest to support financial aid for programs at Hale. The "Board allocated reserves" represent cash available for emergencies or to be used as determined by the Board of Directors.

CAPITAL INVESTMENTS

Thanks to designated gifts from donors, Hale was able to tackle some major capital improvements in 2005. Most notable were the continued efforts to upgrade the electrical infrastructure that supports many of the sites on the property and the expansion of the office space necessary to accommodate staffing growth due to programmatic advancements. These two projects, along with some small capital purchases, resulted in \$110,808 of capital improvements and upgrades.



HALE RESERVATION, INC.— FINANCIAL GLANCE

OPERATIONS

| GROSS INCOME SUMMARY | 2004 | 2005 |
|----------------------|--------------------|--------------------|
| MEMBERSHIP | \$296,357 | \$291,680 |
| HALE DAY CAMP | \$342,668 | \$367,376 |
| AGENCY CAMPS | \$282,818 | \$308,076 |
| OUTINGS & RENTALS | \$ 18,704 | \$ 21,604 |
| EDUCATION PROGRAMS | \$ 73,036 | \$ 81,827 |
| DEVELOPMENT INCOME | \$180,457 | \$287,794 |
| UNITED WAY | \$ 55,684 | \$ 55,147 |
| MISCELLANEOUS INCOME | \$ 3,397 | \$ 5,555 |
| TOTAL | \$1,253,121 | \$1,419,059 |



**LEADERSHIP GIFTS
\$100,000 AND OVER**

Bromley Charitable Trust
Yawkey Foundation

\$20,000 AND OVER

Anonymous
Saltonstall Foundation

\$10,000 AND OVER

The Bridgespan Group
Rhode Island Foundation

ROBERT SEVER HALE SOCIETY
\$5,000 - \$9,999

Cabot Foundation
Estate of Walter Nutile
Edmund V. Izbickas
Tomfohrde Foundation
Westwood Education Foundation

POWISSETT PEAK CLUB \$2,500 - \$4,999

Boston Center for the Blind
Dedham Institute for Savings
Walter and Kimberly Cabot, Jr.*
David & Kitty Ferguson
Hunt Street Fund
Louise and Robert Lawrence
Robert and Lisa Primmer
RELCO - The Reilly Foundation
Clarke and Cathie Smith Keenan
James Underwood/Crockett Fund

STRAWBERRY HILL CLUB \$1,000-\$2,999

Anonymous
William and Margaret Bancroft*
William and Connie Bennett
Maureen and Ronald Bleday
Richard and Judy Caruso
Trumbull and Eleanor Cary
North and Colin Cunningham, Jr.*
Robert and Lynn Debbs
Dedham Women's Exchange, Inc.
Peter and Louise Donovan
James and Kathleen Elcock
First Parish Church of Westwood
Helen Gordon
Daniel and Madeline Gregory*
Nancy and John Harding*
Eric M. Hildebrant
Barry and Beverly Hoffman
Mary Jackson*
Elisha and Harriet Lee
Elisha and Mary Lee, Jr.
Angela Lin and Tom Prior
Joan Lyman*
Chris and Lisa McKeown
Frederick O. Muzi*
Robert Newman and Nancy Jones
Roche Brothers
Finley Perry*
John and Maria Salvatore*
Preston and Becky Saunders*
Jean and John Sharry*
Ross and Kathleen Sherbrooke*
Peter and Joan Thompson*
Thomas and Karen Thornhill*
Robert and Sally Truesdale
Joan and Harry Wells, III*
John and Jane Wiggin

OAK HILL CLUB \$500 - \$999

Juanita Allen
Steven Armitage & CarolAnn Shindelar
Harold and Ceelie Beacham*
Boston Red Sox Foundation
Eric Brenman
John and Deb Brennan
Elizabeth and George Chimento*
James Crecco
Sally Curran*
Robert and Patricia Dempsey*
Michael and Carmen Dorsch
Caroline and Arthur Gregory*
Louis and Patti Grossman*
Robert Hansel and Lisa Robinson
Howland Family Foundation
Elizabeth Jackson*
Brian and Jane Kaveney
Edward and Berthe Ladd
Greta Layton
Laexander Leith
Gary and Deirdre Levine
Dave and Lynne Liebrock
John Meleo
Susan and Steve Moorhead*
Michael and Linda Moody*
Nuveen Investments
Sam Perry*
Dan and Polly Pierce
Dana and Carolyn Pope
Richard and Mary Quincy
Peter and Janie Talbot
William and Sally Taylor
Richard and Ann Thomas
Alan Tuck
Waltham Services, Inc.
Westwood Lions Club, Inc.
Westwood Young Women's Club
George and Beth Webb
Robert and Paula Webster

CAT ROCK CLUB \$250 - \$499

Carlton and Bonnie Akins
Eric and Hilary Arnold
Barbara Austin*
Caroline Campbell
Mary F. Lee Campbell
Nan and Hugh Crossland*
Mark and April Cushing
Robert Dangle
Stewart and Anne Dunn, Jr.
Lawrence Flood
Peter and Elizabeth Gregory*
Robert Gulick and Sara Arnold
Timothy and Pamela Ann Herbert
Russell and Rose Holmes
J. Wade and Debbie Kennedy*
Mary Tyler Knowles
Charles and Diana Long*
George and La Verne Lovell
Henry and Elizabeth Minot, Jr.*
Stephen and Melanie Sadler
Mandy Taft
Judith Thomson*
Herb Tobin Consulting
John and Jane Walsh
Michael and Karen Zingg

SPLIT ROCK CLUB \$100-\$249

Mrs. John Q. Adams

Lawson and Clint Allen
Ronald and Mildred Arntz
John and Barbara Baker
Ann Batchelder
Thomasine Berg
James and Beth Bisson, Jr.
James and Kristine Blue, II
Richard and Jean Bordeau*
David and Janet Bowker
Dover Garden Club
Stephen and Lynn Browne
Anne Burr
Ted Cartsedos and Jackie Wilbur
Colin and June Cassidy
Noanett Garden Club
John Clancy
Malcolm Clifford
David and Holiday Collins
Laura Corson
William and Ruth Curwen
Eric Cutler
Nancy Dempze
James and Janice Distasio
Dover Garden Club
Maureen and Tom Erickson
Robert and Susan Fallon
Linda Farrell
Henry and Kate Faulkner
David and Marjorie Ford*
Stewart and Dorothy Frewald
Henry and Susan Gale
Michael Gaziano and Anne Cadigan
John and Mary Green
William Green
Mike Gurish and Margaret Matthews
Jane Hollowell
Nancy Hartmann
William Hastings
Bradley Hatfield
Christopher Heckscher and
Katharine Stansmore
Judith Hilliard
Mary Ann Hinkley
Nelson and Susie Hooe
Paul & Betsy Horovitz
Margaret and Thomas Hughart*
Thomas and Barbara Hurley
Spencer and Sally Jones
Peter and Amy Keith
Douglas and Maureen Laughlin
Richard and Roanne Licht
Matthew and Susan Lorber
Hugh Martinez and Linda Harding
Thomas and Donna May
Edith McCracken
Alexander McFerran
John and Joan McKinnon
Thomas and Elaine Meurer
Irwin and Lois Mirsky*
Roderick and Sheila Morrison
May Moy
James Nail and Catherine Belden
Patrick and Norine O'Grady
Gary Oldenburg
Andrew and Jill Onderdonk
Constance Pach
Oglesby Paul
George and Isabel Pendergast
John Pilitsis and Marlene Cavanaugh
Harvey and Barbara Pofcher*

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Hale Reservation is a private, non-profit educational organization that manages over 1,100 acres of woodlands, including four ponds and over twenty miles of trails in Westwood and Dover, Massachusetts. Hale is most widely recognized for its summer day camp programs which annually serve over 4,400 children from 70 communities in the Greater Boston area. Hale also offers a family program, outdoor and environmental education experiences for children and adults, and open space for casual recreational use.

The essence of Hale Reservation can be found in Robert Sever Hale's original desire for the organization he founded in 1918. The current programs and land management practices are the legacy of his wish "to provide education which will develop intelligent, capable and responsible citizens" and to use the land "so long as it is charitable and benevolent in nature." The goal of today's programs is to develop intelligent leaders and environmentally educated citizens. We believe that the diversity of the natural environment must be reflected back in the diversity of the people who experience Hale Reservation, and we strive to provide programs and opportunities for people of any race, background, religion or economic status.



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